

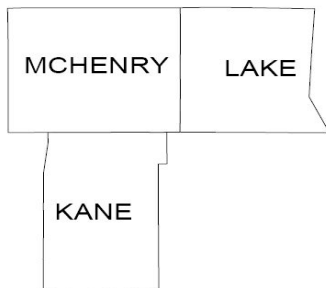
Jack LiCausi

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Northeast Illinois

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Biography

Jack began his insurance career in 1967 with an independent agency doing business in Rockford, Illinois as an all lines licensed producer. After twelve years as agency manager and producer, he left the agency to pursue the next phase of his career as Assistant Vice-President of Marketing with Western States Insurance Company, Freeport, Illinois, a property and casualty company doing business in the Midwest.

In May of 1986, Jack was recruited by Addison Farmers Insurance Company of Lombard, Illinois, to head up the Marketing Department as Vice-President of Marketing to expand and build the agency force to represent the company. He also took on a dual role of President of Crabtree Premium Finance Company, which agents doing business with Addison could use for insured's financing of policies.

In November of 1996, Jack was hired by Pekin Insurance Company to build and manage Kane, Lake, and McHenry Counties in Illinois. The territory was created with 32 existing agencies representing Pekin; since then the territory has grown to 74 agencies in the three counties writing more than \$29 million in property and casualty premium.

Jack attained his CIC designation in 1983 and has taken several Dale Carnegie courses in public speaking. Jack has also advanced through the chairs of the Illinois 1752 Club and has been President of this marketing association three times. Jack was named Pekin Insurance "Field Manager of the Year" in 2003. He is also a retired member of the U.S. Army Reserve program with the rank of 1SG of the Military Police Company of the 327 MP Battalion, completing 21 years of service.

Outside of insurance, Jack enjoys golfing, fishing and outside yard work activities.