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## Biography



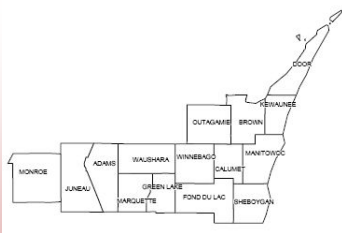
**Dave Coughlin**

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In May of 1993, Dave began his insurance career as a captive agent for Mutual Service Insurance. In August of 1994, Dave accepted a contract from American National Insurance to start a scratch agency in Appleton and built a quality book of business in three years.

In March of 1997, Dave accepted a sales and marketing position with Klein-Dickert Auto Glass. For over six years, Dave focused on relationship sales and promoting the services of Klein-Dickert Glass.

In October of 2003, Dave accepted a Field Manager position with Pekin Insurance. Dave feels his agency experience combined with his sales and marketing background has helped his transition into the role of Field Manager.

To further his insurance education, Dave is working to complete his LUTCF designation. Dave is also attending several insurance classes to assist the agency force.

In his spare time, Dave enjoys spending time with his family, golfing, hunting and fishing.