



Richard Costello

Field Manager
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Biography

Richard graduated from D'Youville College, Buffalo, New York in 1982. After a year in General Accident's training program, Rich started working in an insurance agency in Rochester, New York. His main duties were selling personal, commercial and life insurance. In 1989, Rich moved to Florida and worked for General Accident Insurance as a full lines commercial underwriter.

In November 1993, Erie Insurance was looking for experienced commercial underwriters and offered Rich a job at their home office in Erie. After three years, Rich was offered a position as the Northwest Ohio District Sales Manager. Rich doubled the size of the agency force while more than tripling the premium volume.

Rich holds the CIC and AU designations and is currently working towards the LUTCF designation.

Rich and his wife, Sandy, have two children, Rich and Casey. Rich is very active in the Boy Scouts and also enjoys outdoor activities such as golf, hunting, fishing, and just about anything outside.