



Tom Alsop

Field Manager
Southern Indiana

2611 Waterfront Parkway
East Drive
Indianapolis, IN 46214

Phone: 317-291-1990
Fax: 317-291-3099

talsop@pekininsurance.com



Biography

Tom graduated from Ball State University in 1974 with a B.S. in Business Administration.

Tom started his insurance career in 1980 with American States as a Sales Trainee. After six months of training, Tom became a Field Representative in Columbus, Indiana for the south central territory. He was responsible for appointing, training, quoting commercial business and managing his territory.

He completed his studies in General Insurance from the Insurance Institute of America, completed four parts of CPCU and completed the Life Underwriter Training Council.

In May of 1989, Tom was hired by Pekin Insurance to manage the southern Indiana sales territory. The territory has grown from the smallest to the largest sales territory in Indiana.

With Pekin Insurance, Tom has completed his Accredited Advisor in Insurance and has taken several Dale Carnegie courses in public speaking. Tom was named the first Pekin Insurance "Field Manager of the Year" in 1992 and 2007.

Outside of insurance, Tom is a board member of the Bloomington Swim Club, active in High School swimming and enjoys playing golf and landscaping around the home.